



Yealink IP Phone VS Grandstream IP Phone



Confidential

WWW.YEALINK.COM

Product Proposal

Yealink:



T18P



T19P



T21P



T22P



T26P



T28P



T41P/T42G



T46G



VP530



W52P

Grandstream:



**GXP1100
/GXP1105**



**GXP1160
/GXP1165**



**GXP1400
/GXP1405**



GXP1450



GXP2100



GXP2120



GXP2124v2



GXP2200





GXV3175v2





DP715/DP710

Yealink
EASY VOIP



Yealink SIP-T18P VS Grandstream GXP1100/ GXP1105

Model	 Yealink SIP-T18P	 Grandstream GXP1100/GXP1105
Physical Property	<ul style="list-style-type: none">• 1 SIP account• Single 10/100M Ethernet port• PoE support	<ul style="list-style-type: none">• 1 SIP account• Single 10/100M Ethernet port• PoE support(GXP1105 only)
Competitive Advantages	<ul style="list-style-type: none">• TI Chipset• PoE support• Easy to use and deploy• Rapid technical supports directly from Yealink	



Yealink SIP-T19P VS Grandstream GXP1160/ GXP1165

Model	 <p>Yealink SIP-T19P</p>	 <p>Grandstream GXP1160/GXP1165</p>
Physical Property	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD(5 lines display) • 1 SIP account • Soft keys: 4 • Dual 10/100M Ethernet port • PoE support • Upgrade by FTP/TFTP/HTTP/HTTPS 	<ul style="list-style-type: none"> • 128x40 pixels graphical LCD • 1 SIP account • Soft keys: 3 • Dual 10/100M Ethernet port • PoE support(GXP1165 only) • Upgrade by TFTP/HTTP/HTTPS
Competitive Advantages	<ul style="list-style-type: none"> • Better display • More soft keys • Easy to use and deploy • Rapid technical supports directly from Yealink 	



Yealink SIP-T21P VS Grandstream GXP1400/GXP1405

Model	 <p>Yealink SIP-T21P</p>	 <p>Grandstream GXP1400/GXP1405</p>
Physical Property	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD(5 lines display) • Line keys with LED indicator: 2 • Soft keys: 4 • 2 SIP accounts • Dual 10/100M Ethernet port • PoE support • Upgrade by FTP/TFTP/HTTP/HTTPS 	<ul style="list-style-type: none"> • 128x40 pixels graphical LCD • Line keys with LED indicator: 2 • Soft keys: 3 • 2 SIP accounts • Dual 10/100M Ethernet port • PoE support(GXP1405 only) • Upgrade by TFTP/HTTP/HTTPS
Competitive Advantages	<ul style="list-style-type: none"> • HD voice • Better display • More softkeys • Rapid technical supports directly from Yealink 	



Yealink SIP-T22P VS Grandstream GXP1450

Model	 <p>Yealink SIP-T22P</p>	 <p>Grandstream GXP1450</p>
Physical Property	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD (with backlit) • Line keys with LED indicator: 3 • 3 SIP accounts • Soft keys: 4 • Dual 10/100M Ethernet port • PoE support • Upgrade by FTP/TFTP/HTTP/HTTPS 	<ul style="list-style-type: none"> • 180x60 pixels graphical LCD (with backlit) • Line keys with LED indicator: 2 • 2 SIP accounts • Soft keys: 3 • Dual 10/100M Ethernet port • PoE support • Upgrade by TFTP/HTTP/HTTPS
Competitive Advantages	<ul style="list-style-type: none"> • TI Chipset, HD voice • More keys and lines • Easy to use and deploy • Rapid technical supports directly from Yealink 	



Yealink SIP-T26P VS Grandstream GXP2100

Model	 <p>Yealink SIP-T26P</p>	 <p>Grandstream GXP2100</p>
Physical Property	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD (with backlit) • Line keys with LED indicator: 3 • 3 SIP accounts • Soft keys: 4 • Programmable keys: 13 • Dual 10/100M Ethernet port • PoE support • Extension Module : Up to 6x38 keys (with 160x320 graphical LCD) • EHS support 	<ul style="list-style-type: none"> • 180x90 pixels graphical LCD (with backlit) • Line keys with LED indicator: 4 • 4 SIP accounts • Soft keys: 3 • Programmable keys: 11 • Dual 10/100M Ethernet port • PoE support
Competitive Advantages	<ul style="list-style-type: none"> • TI Chipset • More programmable keys • Easy to use and deploy • Rapid technical supports directly from Yealink 	



Yealink SIP-T41P VS Grandstream GXP2100

Model	 <p>Yealink SIP-T41P</p>	 <p>Grandstream GXP2100</p>
Physical Property	<ul style="list-style-type: none"> • 192x64 pixels graphical LCD (with backlit) • Line keys with LED indicator: 6 • 3 SIP accounts • Soft keys: 4 • Programmable keys: 15 (Paperless LCD) • Dual 10/100M Ethernet port • PoE support • EHS support 	<ul style="list-style-type: none"> • 180x90 pixels graphical LCD (with backlit) • Line keys with LED indicator: 4 • 4 SIP accounts • Soft keys: 3 • Programmable keys: 11 • Dual 10/100M Ethernet port • PoE support
Competitive Advantages	<ul style="list-style-type: none"> • More paperless programmable keys • Easy to use and deploy • Rapid technical supports directly from Yealink 	

Yealink SIP-T28P VS Grandstream GXP2120

Model	 <p>Yealink SIP-T28P</p>	 <p>Grandstream GXP2120</p>
Physical Property	<ul style="list-style-type: none"> • 320x160 pixels graphical LCD (with backlit) • Line keys with LED indicator: 6 • 6 SIP accounts • Soft keys: 4 • Programmable keys: 16 • Dual 10/100M Ethernet port • PoE support • Extension Module : Up to 6x38 keys (with 160x320 graphical LCD) 	<ul style="list-style-type: none"> • 320x160 pixels graphical LCD (with backlit) • Line keys with LED indicator: 6 • 6 SIP accounts • Soft keys: 4 • Programmable keys: 13 • Dual 10/100M Ethernet port • PoE support • Extension Module: up to 2x56 keys
Competitive Advantages	<ul style="list-style-type: none"> • TI Chipset • More programmable keys • Easy to use and deploy • Rapid technical supports directly from Yealink 	

Yealink SIP-T42G VS Grandstream GXP2124v2

Model	 <p>Yealink SIP-T42G</p>	 <p>Grandstream GXP2124v2</p>
Physical Property	<ul style="list-style-type: none"> • 192x64 pixels graphical LCD (with backlit) • Line keys with LED indicator: 6 • 3 SIP accounts • Soft keys: 4 • Programmable keys: 15 (Paperless LCD) • Dual 10/100/1000M Ethernet port • PoE support • EHS support 	<ul style="list-style-type: none"> • 240x120 pixels graphical LCD (with backlit) • Line keys with LED indicator : 4 • 4 SIP accounts • Soft keys: 4 • Programmable keys: 28 • Dual 10/100/1000M Ethernet port • PoE support • EHS support
Competitive Advantages	<ul style="list-style-type: none"> • Paperless switch design • Easy to use and deploy • Rapid technical supports directly from Yealink 	



Yealink SIP-T46G VS Grandstream GXP2200

Model	 <p>Yealink SIP-T46G</p>	 <p>Grandstream GXP2200</p>
Physical Property	<ul style="list-style-type: none"> • 480x272 pixels color LCD • Line keys with LED indicator: 10 • 6 SIP accounts • Soft keys: 4 • Programmable keys: 27 (Paperless LCD) • Dual 10/100/1000M Ethernet port • PoE support • Bluetooth/EHS support • Extension Module : Up to 6x40 keys (with 160x320 graphical LCD) • IPV4/IPV6 	<ul style="list-style-type: none"> • 480x272 pixels capacitive touch screen TFT LCD • 6 SIP accounts • Soft keys: 4 • Dual 10/100/1000M Ethernet port • PoE support • Bluetooth/EHS support • Extension Module: up to 4x40 keys (with 128x384 graphical LCD) • IPV4
Competitive Advantages	<ul style="list-style-type: none"> • Support more extension module keys • Easy to use and deploy • Rapid technical supports directly from Yealink 	



Yealink VP530 VS Grandstream GXV3140v2

Model	 <p>Yealink VP530</p>	 <p>Grandstream GXV3140v2</p>
Physical Property	<ul style="list-style-type: none"> • 7" 800x480 resistive touch screen LCD • 4 SIP accounts • 18 Soft-programmable keys • 3-way video conferencing • IPV4 • Dual 10/100 Ethernet ports • PoE support • Upgrade by FTP/TFTP/HTTP/HTTPS • OpenVPN 	<ul style="list-style-type: none"> • 4.3" 480x272 digital TFT color LCD • 3 SIP accounts • 18 Soft-programmable keys • 3-way video conferencing • IPV4 • Dual 10/100M Ethernet ports • PoE support • Upgrade by TFTP/HTTP/HTTPS
Competitive Advantages	<ul style="list-style-type: none"> • Better display • Support more accounts • Easy to use and deploy • Rapid technical supports directly from Yealink 	

Yealink VP530 VS Grandstream GXV3175v2

Model	 <p>Yealink VP530</p>	 <p>Grandstream GXV3175v2</p>
Physical Property	<ul style="list-style-type: none"> • 7" 800x480 resistive touch screen LCD • 4 SIP accounts • 18 Soft-programmable keys • 3-way video conferencing • IPV4 • Dual 10/100 Ethernet ports • PoE support • Upgrade by FTP/TFTP/HTTP/HTTPS • OpenVPN 	<ul style="list-style-type: none"> • 7" 800x480 resistive touch screen LCD • 3 SIP accounts • 3-way video conferencing • IPV4 • Dual 10/100M Ethernet ports • PoE support • Upgrade by TFTP/HTTP/HTTPS
Competitive Advantages	<ul style="list-style-type: none"> • Support more accounts • Easy to use and deploy • Rapid technical supports directly from Yealink 	

Yealink W52P VS Grandstream DP715/DP710

Model	 Yealink W52P	 Grandstream DP715/DP710
Physical Property	<ul style="list-style-type: none"> • 1.8"128x160 pixels TFT color LCD display • 5 SIP accounts • 6 programmable keys • 10 hours talk time , 100 hours standby time • 500 entries • PoE support • Headset jack(2.5mm) support 	<ul style="list-style-type: none"> • 1.7"102x80 pixels FSTN LCD with color backlit • 5 SIP accounts • 10 hours talk time, 80 hours standby time • 200 entries
Competitive Advantages	<ul style="list-style-type: none"> • Better display • Programmable keys more flexible. • More talk time and standby time. • Rapid technical supports directly from Yealink 	

Thank you.